



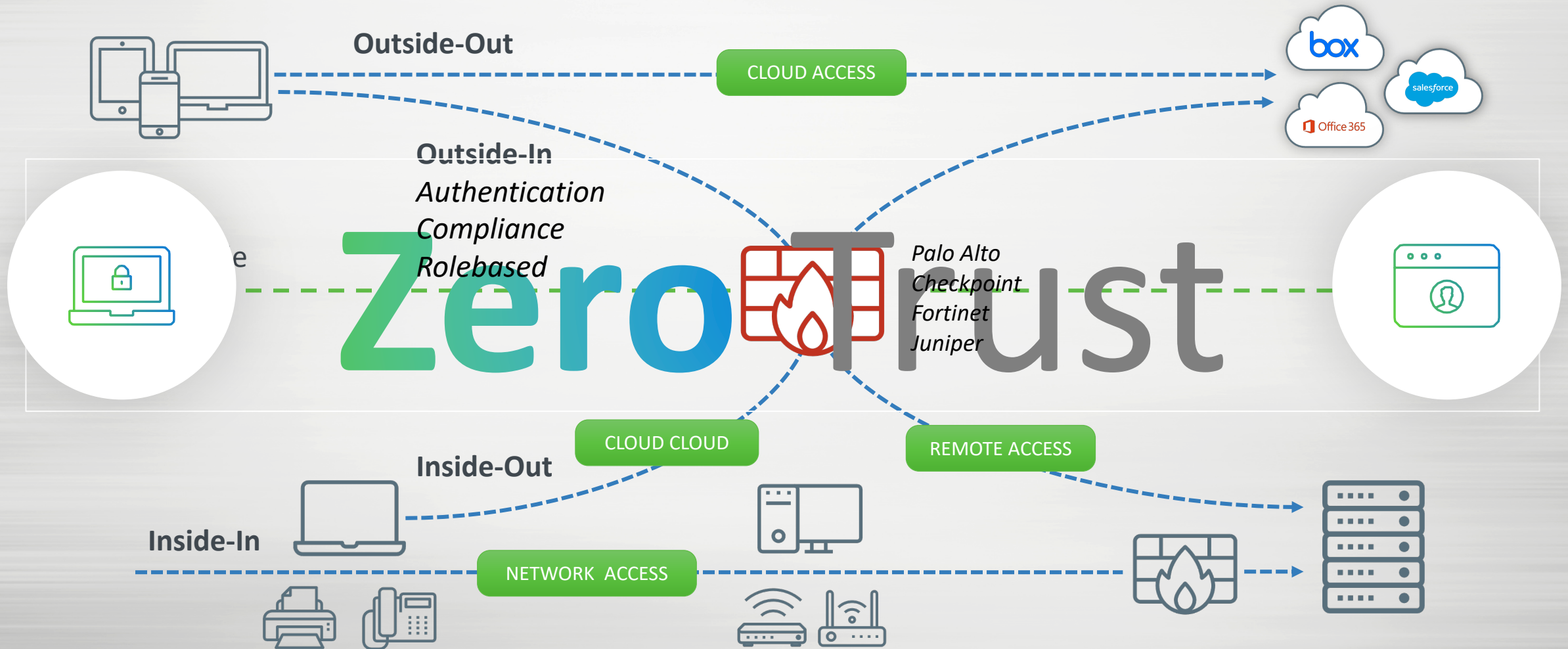
# The impact of the COVID-19 on remote access

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# Secure Access in Customer Networks



# Long term plans to be executed in days

## The impact of COVID-19

- 90% employees sent home in a day or two. (20/80 split before COVID).
- VPN implementations license/performance issues on day 1.
- Lack of end-user skills to change their working habits with remote access.
- Lack of hardware. Some users had PCs and now they need to use their private equipment -> Rapid BYOD implementation.
- Security issues related to BYOD and for corporate computers as they are not internal any more for extended period.
- Secondary impact – accelerated public cloud implementation to decrease perimeter impact.

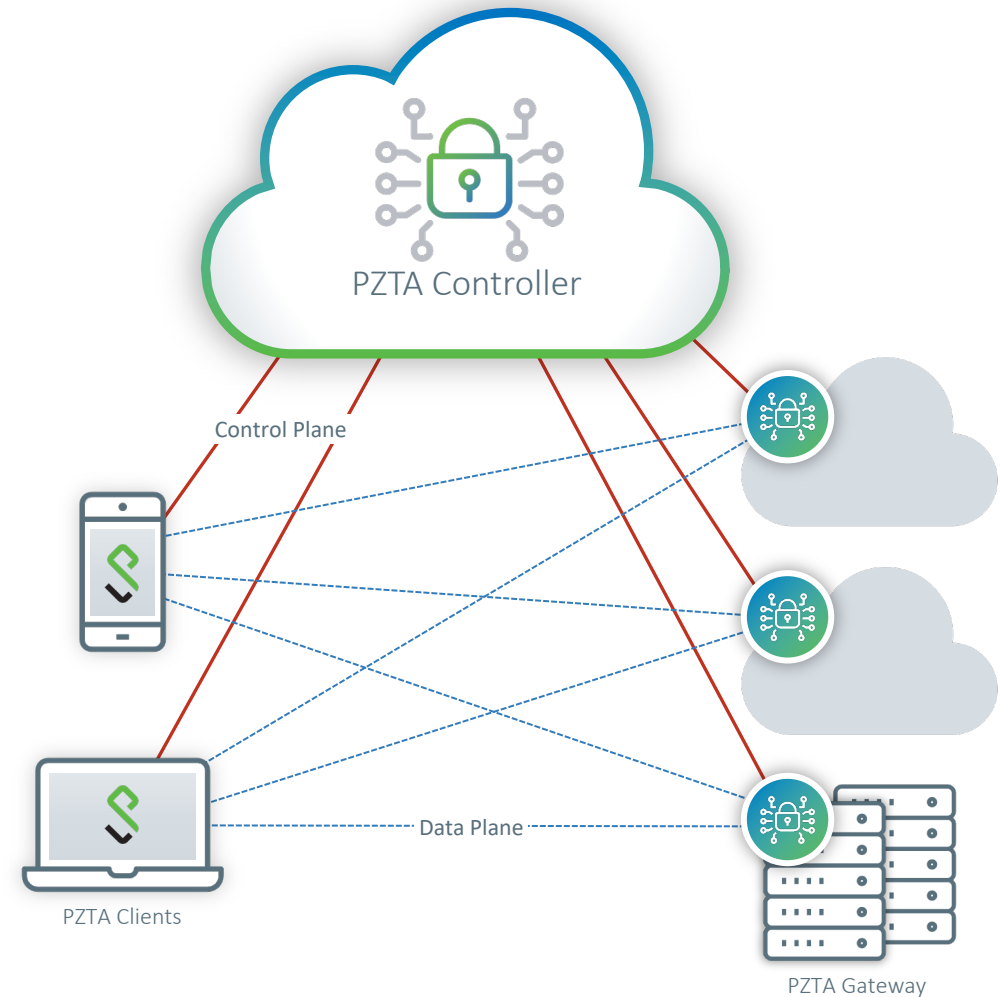
# Lesson learned

Recommendation for the customers from Pulse Secure

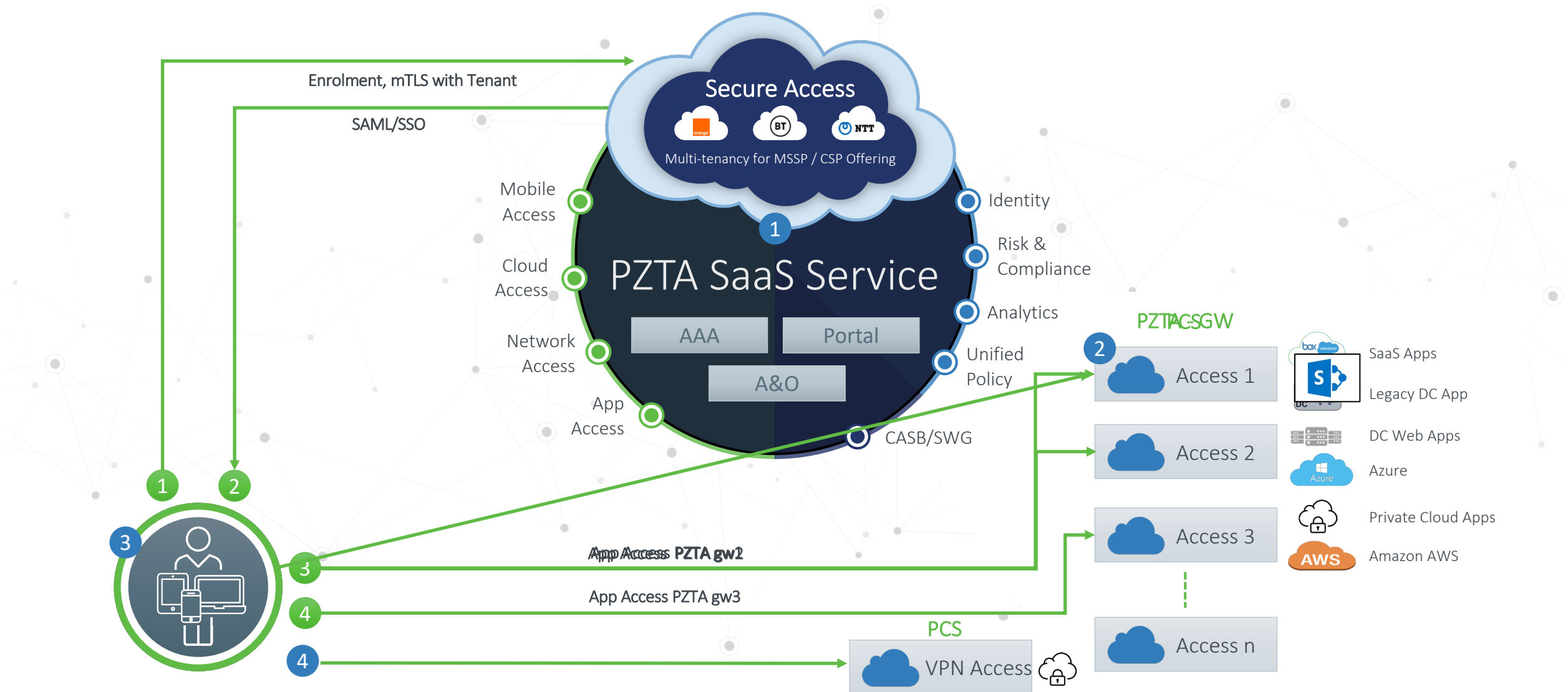
- Build a contingency plans / DR plans to be prepared for similar events.
- Overscale the remote access infrastructure (license/ICE/performance).
- Promote remote working as an alternative on-prem workspace.
- Support BYOD (including onboarding, compliance checking).
- Consider redefining Your perimeter with cloud adoption and SASE model.

# Cloud Security Alliance adherence

- Zero Trust SDP architecture
  - Includes Client, Controller, and Gateway
- All user data stays privately outside of Pulse Secure's network



# PULSE ZERO TRUST Access Platform







**Thank You!**